# News Release

Contact: Chris Ripley, Chief Financial Officer Lucy Rutishauser, SVP-Corporate Finance & Treasurer (410) 568-1500

# SINCLAIR REPORTS THIRD QUARTER 2015 FINANCIAL RESULTS

## • REPORTS \$0.45 DILUTED EARNINGS PER SHARE

## • DECLARES \$0.165 QUARTERLY DIVIDEND PER SHARE

BALTIMORE (November 4, 2015) -- Sinclair Broadcast Group, Inc. (Nasdaq: SBGI), the "Company" or "Sinclair," today reported financial results for the three and nine months ended September 30, 2015.

"Not only did our financial performance in the third quarter exceed our expectations, but we continued to expand our national footprint through additional station acquisitions, to enhance our digital distribution platform with the launch of our content and video management systems, and to offer more news, local sports and entertainment content to our viewers. In addition, we returned just over half of our discretionary cash flow to our shareholders in the quarter," commented David Smith, President and CEO of Sinclair.

Mr. Smith continued, "We are equally excited about recent milestones on the adoption of the Next Generation Broadcast Platform, which we expect will redefine and increase the competitiveness and business use cases of television broadcasting in the future. ATSC 3.0 is an "all-IP" system, supporting broadcast and broadband hybrid services. The Advanced Television Systems Committee's elevation of the Physical Layer of ATSC 3.0 to Candidate Standard status now clears the way for the Federal Communications Commission to consider and adopt new rules to allow television broadcasters to better compete with other forms of media, telecom and technology companies in providing consumers a more robust and efficient delivery pipeline."

#### Three Months Ended September 30, 2015 Financial Results:

- Total revenues increased 10.8% to \$548.4 million, versus \$495.0 million in the prior year period.
- Operating income was \$99.6 million, a decrease of 2.0%, versus operating income of \$101.7 million in the prior year period.
- Net income attributable to the Company was \$43.3 million, versus net income of \$48.3 million in the prior year period.
- Diluted earnings per common share were \$0.45 as compared to \$0.49 in the prior year period.

#### Nine Months Ended September 30, 2015 Financial Results:

- Total revenues increased 17.9% to \$1,607.3 million, versus \$1,362.7 million in the prior year period.
- Operating income was \$298.5 million, an increase of 4.5%, versus operating income of \$285.7 million in the prior year period.
- Net income attributable to the Company was \$113.3 million, versus net income of \$116.8 million in the prior year period.
- Diluted earnings per common share were \$1.18 as compared to \$1.19 in the prior year period.

#### Three Months Ended September 30, 2015 Operating Highlights:

- Net broadcast revenues, before barter, increased 11.0% to \$497.4 million versus \$448.1 million in the third quarter of 2014.
  - Political revenues were \$7.8 million versus \$33.8 million in the third quarter of 2014.
- Revenues from our digital offerings increased 34.0% in the third quarter.

#### **Recent Corporate Developments:**

#### **Television Stations:**

- In September, the Company closed on the acquisition of certain non-license assets of WDSI (FOX) and WFLI (CW) in Chattanooga, TN from New Age Media for \$15.5 million. The Company will provide services to WFLI under agreements which it assumed in the acquisition. New Age Media will continue to own and operate WDSI. The FOX programming that previously aired on WDSI was moved to a multicast channel of WTVC, which is owned and operated by the Company, and the My Network programming that previously aired on a multicast channel of WDSI, was moved to a multicast channel of WFLI.
- In October, the Company entered into a definitive agreement to purchase the broadcast assets of WSBT (CBS) in South Bend-Elkhart, IN owned by Schurz Communications, Inc., and to sell the broadcast assets of WLUC (NBC and FOX) in Marquette, MI to Gray Television, Inc. The Company anticipates that the swap will close at the end of 2015 or beginning of 2016, subject to the satisfaction of the closing conditions.
- In October, the Company entered into a definitive agreement to acquire KUQI (FOX), KTOV-LP (MNT) and KXPX-LP (Retro TV) in Corpus Christi, Texas from High Maintenance, LLC for \$9.3 million. The transaction is expected to close at the end of 2015 or beginning of 2016, subject to receipt of regulatory approvals and the satisfaction of standard closing conditions. The Company expects to fund the purchase price at closing through cash on hand.
- In October, the Company entered into a definitive agreement to acquire KFXL (FOX) and KHGI, KHGI-LD, KWNB and KWNB-LD (ABC), in Lincoln, Nebraska for \$31.25 million. The transaction, subject to bankruptcy court and FCC approval and subject to standard closing conditions, is expected to close at the end of 2015 or beginning of 2016. The Company expects to fund the purchase price at closing, through cash on hand.
- In October, the Company facilitated the sale of the license assets of KVMY in Las Vegas, NV to Howard Stirk Holdings. Through this sale and other transactions facilitated by the Company, Howard Stirk Holdings has grown to become one of the largest minority-owned television broadcasters in the country.

#### **Content and Distribution:**

- During the third quarter, the Company renewed its multi-year retransmission consent agreement with DISH Network.
- In September, the Company's professional wrestling promotion, Ring of Honor Wrestling ("ROH"), signed a 6-month international broadcast deal with L'Equipe 21, a free, sports-based television channel in France. ROH also announced additional syndicated broadcast deals in Philadelphia, PA, Detroit, MI, and Charlotte, NC.
- In September, American Sports Network ("ASN") entered into a multi-year sublicense agreement with ESPN to televise college football and basketball games for the Mid-American Conference and basketball games for the American Athletic Conference, beginning with the 2015 academic year. ASN also entered into agreements with several top collegiate hockey conferences including Hockey East, the National Collegiate Hockey Conference, ECAC Hockey and the Western Collegiate Hockey Association to broadcast as many as 30 total hockey games per year. In October, ASN entered into an agreement with First Round Media, LLC, doing business as College Insiders, giving ASN the rights to televise the Nova Home Loans Arizona Bowl on December 29, 2015 from Tucson, Arizona. It also entered into an agreement with Cutting Edge Sports Management to broadcast the FCS, Division II and Division III college all-star football game, Dream Bowl, for the next two years. To date, ASN has agreements with 16 conferences plus sublicense agreements with ESPN for two other conferences.

 On October 31<sup>st</sup>, the Company, together with Metro-Goldwyn-Mayer ("MGM"), launched COMET, the first-ever 24/7 science fiction multi-channel network, featuring more than 1,500 hours of premium MGM content in over 60% of the country and reaching over 65 million homes.

#### **News Expansions:**

- In September, the Company announced the creation of a news segment called, "Connect to Congress," a multimedia initiative that enables Members of Congress in Sinclair's news markets to communicate with their constituents on a regular basis. Combining broadcast, internet, and social media technologies, "Connect to Congress" offers Sinclair's local market viewers new ways to get answers to questions about what matters most to them at home.
- On October 4, 2015, Sinclair debuted its Sunday morning national news show, "Full Measure with Sharyl Attkisson," with its first guest, GOP Presidential candidate, Donald Trump. "Full Measure" is available on Sinclair's affiliates and through streaming media at <u>www.fullmeasure.news.</u>
- During the third quarter, the Company expanded news in nine markets including Myrtle Beach, SC, Las Vegas, NV, El Paso, TX, Green Bay, WI, Eugene, OR, Charleston, WV, San Antonio, TX, Oklahoma City, OK, and Albany, NY.

### **Digital Investments:**

In the third quarter, the Company launched its proprietary content management system, which allows the Company's news stations to be first in market with breaking news on non-linear devices and, through the video management system, allows for dynamic ad insertion. To date, the content management system has been deployed in 30 markets and expects to be fully deployed in all news markets by the end of 2015.

#### Spectrum:

- In September, the Company announced that the Advanced Television Systems Committee's ("ATSC") Technology Group voted to approve the elevation of the entire Physical Layer of the Next Generation Broadcast Platform (ATSC 3.0) to Candidate Standard status. The features of the approved Physical Layer include many of those developed by the Company's subsidiary, ONE Media, and supported by other broadcasters and equipment manufacturers, including notably the Pearl TV consortium of broadcast companies and the largest global television manufacturer, Samsung.
- In September, ONE Media was granted Special Temporary Authority by the Federal Communications Commission to operate an experimental facility in the Washington D.C. and Baltimore markets to implement a single frequency network using the base elements of the new ATSC 3.0 transmission standard. The full-power, multi-site test platform, using channel 43 in both markets, will deploy a full range of 'Next Gen' services that include fixed, portable and mobile capabilities. The test is designed to provide real-time assessments of quality of service using the new Internet Protocol-based standard currently being reviewed by the Advanced Television Systems Committee.

#### **Balance Sheet and Cash Flow Highlights:**

- Debt on the balance sheet, net of \$119.4 million in cash and cash equivalents, was \$3,771.6 million at September 30, 2015 versus net debt of \$3,825.1 million at June 30, 2015.
- As of September 30, 2015, 68.8 million class A common shares and 25.9 million class B common shares were outstanding, for a total of 94.7 million common shares outstanding.
- In the third quarter, the Company repurchased \$21.0 million or 0.8 million shares of its common stock. At September 30, 2015, there was \$105.5 million remaining buyback authorization.
- In September 2015, the Company paid a \$0.165 per share quarterly cash dividend to its shareholders.

- Capital expenditures in the third quarter of 2015 were \$25.4 million.
- Program contract payments were \$26.9 million in the third quarter of 2015.

#### Notes:

Presentation of financial information for the prior year has been reclassified to conform to the presentation of generally accepted accounting principles for the current year.

#### **Outlook:**

The following acquisitions closed during 2014 and, therefore, the results of these acquired stations were not included in the corresponding 2014 periods, pre-acquisition: the Allbritton stations (August 1, 2014), the Macon station (September 1, 2014), the New Age stations (November 1, 2014), KSNV in Las Vegas (November 1, 2014), and the Media General station swaps (December 19, 2014). The results of the divested stations associated with these acquisitions are not included in the corresponding 2015 periods. The Chattanooga stations were acquired September 1, 2015 and, therefore, the results of these stations are not included in our 2014 results or the first 8 months of 2015.

"For the fourth quarter, we are expecting our core advertising revenues, excluding political revenues, to increase by low to mid-single digit percents over last year's fourth quarter pro forma results, a performance that has been trending upward over the last two quarters," commented David Amy, Executive Vice President and Chief Operating Officer. "In addition, we are expecting growth in our retransmission consent fees on recent contract renewals, as well as increased political advertising spending, as compared to the third quarter 2015."

The Company currently expects to achieve the following results for the three months ending December 31, 2015 and year ending December 31, 2015:

#### Fourth Quarter 2015

- Net broadcast revenues, before barter, are expected to be approximately \$538.4 million to \$547.4 million, down 1.7% to 3.3% year-over-year. Embedded in these anticipated results are:
  - \$10.0 million in political revenues as compared to \$80.3 million in the fourth quarter of 2014.
- Barter and trade revenue are expected to be approximately \$32.5 million in fourth quarter 2015.
- Barter expense is expected to be approximately \$28.5 million. \$4.0 million of trade expense is included in television expenses (defined below).
- Station production expenses and station selling, general and administrative expenses (together, "television expenses"), excluding barter expense but including trade expense, are expected to be approximately \$311.8 million, including \$1.7 million in stock-based compensation expense. Included in this amount is a one-time settlement loss of \$5.8 million related to the termination of our pension plan.
- Program contract amortization expenses are expected to be approximately \$33.2 million.
- Program contract payments are expected to be approximately \$26.1 million.
- Corporate overhead is expected to be approximately \$14.0 million, including \$1.1 million of stock-based compensation expense.
- Research and development costs related to ONE Media are expected to be \$4.0 million.
- Other operating division revenues less other operating division expenses are expected to generate \$6.7 million of operating cash flow, assuming current equity interests.
- Depreciation on property and equipment is expected to be approximately \$24.7 million, assuming the capital expenditure assumption below.
- Amortization of acquired intangibles is expected to be approximately \$40.0 million.
- Net interest expense is expected to be approximately \$48.7 million (\$46.3 million on a cash basis), assuming
  no changes in the current interest rate yield curve and changes in debt levels based on the assumptions
  discussed in this "Outlook" section.
- Cash taxes paid are expected to be approximately \$23.3 million, based on the assumptions discussed in this "Outlook" section. The Company's effective tax rate is expected to be approximately 18.2%.

- Capital expenditures are expected to be approximately \$17.7 million.

#### Full Year 2015

- Net broadcast revenues, before barter, are expected to be approximately \$2,002.3 million to \$2,011.3 million, up 12.3% to 12.8% year-over-year. Embedded in these anticipated results are:
  - \$24.1 million in political revenues as compared to \$131.8 million in 2014.
- Barter and trade revenue is expected to be approximately \$112.4 million.
- Barter expense is expected to be approximately \$95.4 million. \$17.1 million of trade expense is included in television expenses.
- Station production expenses and station selling, general and administrative expenses (together, "television expenses"), excluding barter expense but including trade expense, are expected to be approximately \$1,160.3 million, including \$6.7 million of stock-based compensation expense. Included in this amount are approximately \$24.7 million of costs related to future return-generating initiatives consisting of ASN, the digital content management system and news expansions.
- Program contract amortization expense is expected to be approximately \$123.2 million.
- Program contract payments are expected to be approximately \$108.7 million.
- Corporate overhead is expected to be approximately \$60.4 million, including \$10.9 million of stock-based compensation expense.
- Research and development costs related to ONE Media are expected to be \$15.6 million.
- Other operating division revenues less other operating division expenses are expected to generate \$20.1 million of operating cash flow, assuming current equity interests.
- Depreciation on property and equipment is expected to be approximately \$100.6 million, assuming the capital expenditure assumption below.
- Amortization of acquired intangibles is expected to be approximately \$159.5 million.
- Net interest expense is expected to be approximately \$191.4 million (approximately \$181.8 million on a cash basis), assuming no changes in the current interest rate yield curve and changes in debt levels based on the assumptions discussed in this "Outlook" section.
- Cash taxes paid are expected to be approximately \$106.7 million, based on the assumptions discussed in this "Outlook" section. The Company's effective tax rate is expected to be approximately 25.6%.
- Capital expenditures are expected to be \$90.0 million, which assumes investments in HD news, building consolidation projects, and ASN capital requirements.

#### Sinclair Conference Call:

The senior management of Sinclair will hold a conference call to discuss its third quarter 2015 results on Wednesday, November 4, 2015, at 9:30 a.m. ET. After the call, an audio replay will be available at <u>www.sbgi.net</u> under "Investors/Earnings Webcast." The press and the public will be welcome on the call in a listen-only mode. The dial-in number is (877) 407-8033.

#### **About Sinclair:**

Sinclair is the largest and one of the most diversified television broadcasting companies in the country. Including pending transactions, the Company owns, operates and/or provides services to 172 television stations in 81 markets, broadcasting 432 channels and affiliations with all the major networks. Sinclair is the leading local news provider in the country, as well as a producer of sports content. Sinclair's broadcast content is delivered via multiple-platforms, including over-the-air, multi-channel video program distributors, and digital platforms. The Company regularly uses its website as a key source of Company information which can be accessed at <u>www.sbgi.net.</u>

#### Forward-Looking Statements:

The matters discussed in this news release, particularly those in the section labeled "Outlook," include forward-looking statements regarding, among other things, future operating results. When used in this news release, the words "outlook," "intends to," "believes," "anticipates," "expects," "achieves," "estimates," and

similar expressions are intended to identify forward-looking statements. Such statements are subject to a number of risks and uncertainties. Actual results in the future could differ materially and adversely from those described in the forward-looking statements as a result of various important factors, including, but not limited to, the impact of changes in national and regional economies, the volatility in the U.S. and global economies and financial credit markets which impact our ability to forecast, our ability to integrate acquired businesses and maximize operating synergies, our ability to obtain necessary governmental approvals and financing for announced acquisitions, successful execution of outsourcing agreements, pricing and demand fluctuations in local and national advertising, volatility in programming costs, the market's acceptance of new programming, our news share strategy, our local sales initiatives, the execution of retransmission consent agreements, our ability to identify and consummate investments in attractive non-television assets and to achieve anticipated returns on those investments once consummated, and any other risk factors set forth in the Company's most recent reports on Form 10-Q, Form 10-K and Form 8-K, as filed with the Securities and Exchange Commission. There can be no assurances that the assumptions and other factors referred to in this release will occur. The Company undertakes no obligation to publicly release the result of any revisions to these forward-looking statements except as required by law.

## Sinclair Broadcast Group, Inc. and Subsidiaries Preliminary Unaudited Consolidated Statements of Operations (in thousands, except per share data)

28 22	,353 ,618 ,433	\$	<b>2014</b> 448,056	\$	2015		2014
28 22	,618	\$	448,056	\$	1.462.05		
28 22	,618	\$	448,056	\$	1 1 (2 2 7 7		
22					1,463,854	\$	1,226,088
	433		28,482		79,950		85,843
548	,155		18,418		63,542		50,809
	,404		494,956		1,607,346		1,362,740
186	,449		150,263		538,552		411,605
105	,196		97,303		309,884		261,823
23	,105		24,764		66,898		75,769
29	,841		28,622		90,014		76,137
17	,705		14,919		50,194		41,697
25	,476		25,342		75,938		74,972
16	,209		15,218		46,379		46,873
40	,014		34,478		119,439		84,195
4	,803		2,384		11,555		3,967
448	,798		393,293		1,308,853		1,077,038
99	,606		101,663		298,493		285,702
(48	,566)		(47,950)		(142,878)		(127,609
	252		1,928		5,405		2,768
	(48)		651		1,220		2,583
(48	,362)		(45,371)		(136,253)		(122,258
51	,244		56,292		162,240		163,444
(7	,210)		(7,524)		(46,971)		(45,418
44	,034		48,768		115,269		118,026
	(779)		(427)		(1,945)		(1,192
\$ 43	,255	\$	48,341	\$	113,324	\$	116,834
\$ C	.165	\$	0.165	\$	0.495	\$	0.465
\$	0.46	\$	0.50	\$	1.19	\$	1.20
\$	0.45	\$	0.49	\$	1.18	\$	1.19
95	,002		97,154		95,146		97,712
95	,692		97,896		95,837		98,414
	105 23 29 17 25 16 40 4 4 448 99 (48 51 (7 44 (48 51 (7 44 \$ 51 (7 44 \$ \$ 51 (7 44 \$ \$ 51 (7 44 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	105,196 23,105 29,841 17,705 25,476 16,209 40,014 4,803 448,798 99,606 (48,566) 252 (48) (48,362) 51,244 (7,210) 44,034 (7,210) 44,034 (7,79) \$ 43,255 \$ 0.165	105,196         23,105         29,841         17,705         25,476         16,209         40,014         4,803         448,798         99,606         (48,566)         252         (48)         (48,362)         51,244         (7,210)         44,034         (779)         \$ 43,255         \$ 0.165         \$ 0.46         \$ 0.45         \$ 0.45	105,196 $97,303$ $23,105$ $24,764$ $29,841$ $28,622$ $17,705$ $14,919$ $25,476$ $25,342$ $16,209$ $15,218$ $40,014$ $34,478$ $48,03$ $2,384$ $448,798$ $393,293$ $99,606$ $101,663$ (48,566)       (47,950) $252$ $1,928$ (48) $651$ (48,362)       (45,371) $51,244$ $56,292$ (7,210)       (7,524) $44,034$ $48,768$ (779)       (427)         \$ 43,255       \$ 48,341         \$ 0.165       0.165         \$ 0.46       0.50         \$ 0.45       0.49 $95,002$ $97,154$	105,196 $97,303$ $23,105$ $24,764$ $29,841$ $28,622$ $17,705$ $14,919$ $25,476$ $25,342$ $16,209$ $15,218$ $40,014$ $34,478$ $48,03$ $2,384$ $448,798$ $393,293$ $99,606$ $101,663$ (48,566)       (47,950) $252$ $1,928$ (48) $651$ (48,362)       (45,371) $51,244$ $56,292$ (7,210) $(7,524)$ $44,034$ $48,768$ (779)       (427) $$$ $43,255$ $$48,341$ $$$ $$0,165$ $0.165$ $$$ $$0,165$ $0.165$ $$$ $$0,165$ $$0,165$ $$$ $$0,46$ $$0,50$ $$$ $$0,45$ $$0,49$ $$$	105,196 $97,303$ $309,884$ $23,105$ $24,764$ $66,898$ $29,841$ $28,622$ $90,014$ $17,705$ $14,919$ $50,194$ $25,476$ $25,342$ $75,938$ $16,209$ $15,218$ $46,379$ $40,014$ $34,478$ $119,439$ $4,803$ $2,384$ $11,555$ $448,798$ $393,293$ $1,308,853$ $99,606$ $101,663$ $298,493$ (48,566)       (47,950)       (142,878) $252$ $1,928$ $5,405$ (48) $651$ $1,220$ (48,362)       (45,371)       (136,253) $51,244$ $56,292$ $162,240$ (7,210) $(7,524)$ (46,971) $44,034$ $48,768$ $115,269$ (779)       (427) $(1,945)$ \$ $0.165$ $0.165$ $0.495$ \$ $0.466$ $0.500$ \$ $1.19$ \$ $0.455$ $0.499$ $5,146$	105,196 $97,303$ $309,884$ $23,105$ $24,764$ $66,898$ $29,841$ $28,622$ $90,014$ $17,705$ $14,919$ $50,194$ $25,476$ $25,342$ $75,938$ $16,209$ $15,218$ $46,379$ $40,014$ $34,478$ $119,439$ $4,803$ $2,384$ $11,555$ $448,798$ $393,293$ $1,308,853$ $99,606$ $101,663$ $298,493$ (48,566)       (47,950) $(142,878)$ $252$ $1,928$ $5,405$ (48) $651$ $1,220$ (48,362)       (45,371) $(136,253)$ $51,244$ $56,292$ $162,240$ (7,210) $(7,524)$ $(46,971)$ $44,034$ $48,768$ $115,269$ (779) $(427)$ $(1,945)$ \$ $0.165$ $0.495$ \$         \$ $0.165$ $0.165$ $0.495$ \$         \$ $0.165$ $0.495$ \$ $1.18$ \$