BALTIMORE, Feb. 10 /PRNewswire/ -- Sinclair Broadcast Group, Inc. (Nasdaq: SBGI) (the "Company") reported today its financial results for the three months and twelve months ended December 31, 1996. Total revenues increased to \$141.3 million for the three months ended December 31, 1996, from \$59.1 million for the three months ended December 31, 1995, or 139.2%. When excluding the effects of non-cash barter transactions, net broadcast revenues for the three months ended December 31, 1996, increased by 136.4% over the three months ended December 31, 1995. Total revenues increased to \$378.5 million for the twelve months ended December 31, 1996, from \$206.1 million for the twelve months ended December 31, 1995, or 83.6%. When excluding the effects of non-cash barter transactions, net broadcast revenues for the twelve months ended December 31, 1996, increased by 84.4% over the twelve months ended December 31, 1995. These increases in broadcast revenues were primarily the result of acquisitions consummated by the Company in 1995 and during the first eight months of 1996 (collectively, the "Acquisitions"), as well as growth in television broadcast revenue on a same station basis.

Broadcast cash flow increased to \$71.4 million for the three months ended December 31, 1996, from \$34.1 million for the three months ended

December 31, 1995, or 109.1%. Broadcast cash flow increased to \$189.2 million for the twelve months ended December 31, 1996, from \$111.1 million for the twelve months ended December 31, 1995, or 70.3%. The increase in broadcast cash flow for the three months and twelve months ended December 31, 1996, as compared to the three months and twelve months ended December 31, 1995, resulted primarily from the Acquisitions and growth in television broadcast cash flow on a same station basis.

Operating cash flow increased to \$68.5 million for the three months ended December 31, 1996, from \$32.8 million for the three months ended

December 31, 1995, or 108.8%. Operating cash flow increased to \$180.3 million for the twelve months ended December 31, 1996, from \$105.8 million for the twelve months ended December 31, 1995, or 70.5%. The increases in operating cash flow for the three and twelve months ended December 31, 1996, as compared to the three and twelve months ended December 31, 1995, resulted primarily from the Acquisitions and growth in television operating cash flow on a same station basis.

After tax cash flow increased to \$31.1 million for the three months ended December 31, 1996, from \$20.3 million for the three months ended

December 31, 1995, or 53.5%. After tax cash flow increased to \$92.5 million for the twelve months ended December 31, 1996, from \$65.5 million for the twelve months ended December 31, 1995, or 41.3%. After tax cash flow per share increased to \$0.80 for the three months ended December 31, 1996, from \$0.58 for the three months ended December 31, 1995, or 37.9%. After tax cash flow per share increased to \$2.47 for the twelve months ended December 31, 1996, from \$2.03 for the twelve months ended December 31, 1995, or 21.7%. The increases in after tax cash flow for the three months and twelve months ended December 31,

1996, as compared to the three months and twelve months ended December 31, 1995, primarily resulted from the Acquisitions and growth in operating cash flow on a same station basis, offset in part by interest expense on the debt incurred to consummate the Acquisitions.

David Amy, Chief Financial Officer of the Company, commented, "On a pro forma basis, our fourth quarter results benefited from solid revenue

growth of 4.6%. That revenue growth, in combination with an exceptional performance in managing our operating expenses, led to growth in operating cash flow of 9.2% on a pro forma basis. These results demonstrate that the expense synergies resulting from our recent acquisitions are on track. I am also delighted that our after tax cash flow per share grew in excess of 20% during a year in whichwe made significant acquisitions."

## SINCLAIR BROADCAST GROUP, INC. HISTORICAL FINANCIAL HIGHLIGHTS

(Dollars in Thousands except for per share data)

Three Months Twelve Months Ended December 31. Ended December 31, 1996 1995 Incr % 1996 1995 Incr % Net broadcast revenues \$127,107 \$53,768 136.4 \$346,459 \$187,934 84.4 Total revenues 141,299 59,083 139.2 378,488 206,134 83.6 Broadcast cash flow 71,361 34,130 109.1 189,216 111,124 70.3 Operating cash flow 68,452 32,778 108.8 180,272 105,750 70.5 After tax cash flow 31.103 20,266 53.5 92,500 65,460 41.3 Program contract 5,279 111.2 30,451 19,938 payments 11,150 52.7 Corporate expense 2,909 1,352 115.2 8,944 5,374 66.4 Net income 2,948 4,427 (33.4) 1,131 76 N.M. Per share data: After tax cash flow per share \$0.80 \$0.58 37.9 \$2.47 \$2.03 21.7 Net income per share \$0.08 \$0.13 (38.5) \$0.03 \$0.00 N.M.

### N.M.- Not Meaningful

Sinclair Broadcast Group, Inc. is one of the nation's largest broadcast groups, owning and/or providing programming services to 28 television stations in 20 separate markets, and owning, providing sales and programming services to, or having options to acquire, 33 radio stations in 8 separate markets. The television group will reach approximately 15% of U.S. television households after a pending acquisition and includes ABC, CBS, Fox, UPN and WB affiliates. The radio group is one of the twenty largest groups in the United States.

#### Notes:

"Broadcast cash flow" is defined as broadcast operating income plus corporate expenses, deferred compensation, depreciation and amortization (including film amortization), and amortization of excess syndicated programming, less cash payments for program rights. Cash program payments represent cash payments made for current programs payable and do not necessarily correspond to program usage. The Company has presented broadcast cash flow data, which the

## Company believes is

comparable to the data provided by other companies in the industry, because such data is commonly used as a measure of performance for broadcast companies. However, broadcast cash flow does not purport to represent cash provided by operating activities as reflected in the Company's consolidated statements of cash flows, and is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation of, or a substitute for, measures of performance prepared in accordance with generally accepted accounting principles.

"Operating cash flow" is defined as broadcast cash flow less corporate expenses and is a commonly used measure of performance for

broadcast companies. Operating cash flow does not purport to represent cash provided by operating activities as reflected in the Company's consolidated statements of cash flows, is not a measure of financial performance under generally accepted accounting principles and should not be considered in isolation of, or a substitute for, measures of performance prepared in accordance with generally accepted accounting principles.

"After tax cash flow" is defined as net income (loss) before extraordinary items plus depreciation and amortization (including film amortization), non-cash deferred compensation expense, and amortization of excess syndicated programming, less program contract payments. After tax cash flow is presented here not as a measure of operating results and does not purport to represent cash provided by operating activities. After tax cash flow should not be considered in isolation of, or a substitute for, measures of performance prepared in accordance with generally accepted accounting principles.

"After tax cash flow per share" is defined as after tax cash flow divided by weighted average shares outstanding.

The matters discussed in this report include forward-looking statements. Such statements are subject to a number of risks and

Year Ended

uncertainties, such as the impact of changes in national and regional economies, successful integration of acquired television and radio stations (including achievement of synergies and cost reductions), pricing fluctuations in local and national advertising and volatility in programming costs. Additional risk factors regarding the Company are set forth in the Company's registration statement on Form S-3 filed with the Securities and Exchange Commission on November 7, 1996 (as amended).

# SINCLAIR BROADCAST GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands except per share data)

Quarter Ended

|                                 | December 31, |          | December 31, |                |  |
|---------------------------------|--------------|----------|--------------|----------------|--|
|                                 | 1996         | 1995     | 1996         | 1995           |  |
| Station broadcast revenues, net |              |          |              |                |  |
| of agency commissions           | \$127,107    | 7 \$53,7 | 768 \$346    | ,459 \$187,934 |  |
| Revenues realized from barter   |              |          |              |                |  |
| arrangements                    | 14,192       | 5,315    | 32,029       | 9 18,200       |  |
| Net revenues                    | 141,299      | 59,08    | 3 378,48     | 88 206,134     |  |

| OPERATING EXPE   | ENSES:       |         |           |              |  |  |  |
|--|--------------|---------|-----------|--------------|--|--|--|
| Program and production 23,650  |              | 7,500   | 6 66,65   | 28,152       |  |  |  |
| Selling, general   |              |         |           |              |  |  |  |
| and administrative   | 26,311       | 8,744   | 75,924    | 36,174       |  |  |  |
| Expenses realized  |              |         |           |              |  |  |  |
| from barter  |              |         |           |              |  |  |  |
| arrangements   | 11,736       | 4,776   | 25,189    | 16,120       |  |  |  |
| Amortization of pro  | gram         |         |           |              |  |  |  |
| contract costs and   |              |         |           |              |  |  |  |
| net realizable   |              |         |           |              |  |  |  |
| value adjustments  | 13,447       | 7,664   | 47,797    | 29,021       |  |  |  |
| Depreciation and   |              |         |           |              |  |  |  |
| amortization of  |              |         |           |              |  |  |  |
| property and   |              |         |           | <b>-</b> 400 |  |  |  |
| equipment  | 4,735        | 1,063   | 11,711    | 5,400        |  |  |  |
| Amortization of  |              |         |           |              |  |  |  |
| acquired intangible  |              |         |           |              |  |  |  |
| broadcasting assets  |              | 10 605  | 50.520    | 45.000       |  |  |  |
| and other assets   | 17,964       | 12,605  | 58,530    | 45,989       |  |  |  |
| Deferred compensation of exception of exceptions and a second compensation of exceptions and a second compensation of exceptions are a second compensation of exceptions and a second compensation of exceptions are a second compensation of exceptions and a second compensation of exceptions are a second compensation of exceptions and a second compensation of exceptions are a second compensation of exceptions and a second compensation of exceptions are a second compensation of exceptio |              | 0       | 739       | 0            |  |  |  |
|  |              | 3 0     | 2.042     | 0            |  |  |  |
| syndicated program   | mining 5,04. | 5 0     | 3,043     | 0            |  |  |  |
| 101  | ,002 42      | 358 28  | 39,585 10 | 60,856       |  |  |  |
| 101  | ,002 42      | ,556 20 | 57,565    | 50,850       |  |  |  |
| Broadcast operating  |              |         |           |              |  |  |  |
|  | 40,297       | 16,725  | 88,903    | 45,278       |  |  |  |
| meome  | 40,277       | 10,723  | 00,703    | 43,276       |  |  |  |
| OTHER INCOME (   | EXPENSE).    |         |           |              |  |  |  |
| Interest expense (27,667) (10,946) (84,314) (39,253)   |              |         |           |              |  |  |  |
| Interest income  | 298          |         |           |              |  |  |  |
| Other income (expe   |              |         |           | 221          |  |  |  |
| · · · · · · · · · · · · · · · · · · ·  |              |         |           |              |  |  |  |
| (28,013) (8,757) (80,836) (35,090)   |              |         |           |              |  |  |  |
| ` '  | , , , ,      | , , ,   | , , ,     | ,            |  |  |  |
| Income before provis   | sion         |         |           |              |  |  |  |
| for income taxes   | 12,284       | 7,968   | 8,067     | 10,188       |  |  |  |
| Provision for  |              |         |           |              |  |  |  |
| income taxes   | (9,336)      | (3,755) | (6,936)   | (5,200)      |  |  |  |
|  |              |         |           |              |  |  |  |
| Net income before  |              |         |           |              |  |  |  |
| extraordinary item   | \$2,948      | \$4,213 | \$1,131   | \$4,988      |  |  |  |
| Extraordinary item   | -            |         |           |              |  |  |  |
| loss on extinguishm  | nent         |         |           |              |  |  |  |
| of debt, net of tax  |              |         |           |              |  |  |  |
| benefit  | 2            | 14      | - (4,912) | )            |  |  |  |
|  |              |         |           |              |  |  |  |
| Net income   | \$2,948      | \$4,427 | \$1,131   | \$76         |  |  |  |
|  |              |         |           |              |  |  |  |
| Net income per share   | е,           |         |           |              |  |  |  |
| before extraordinary   | ho oo        |         | **        | 0.45         |  |  |  |
| item S   | 80.08        | 50.12   | \$0.03 \$ | 0.15         |  |  |  |

Net income per share, after extraordinary

item \$0.08 \$0.13 \$0.03 \$0.00

Weighted average shares

outstanding 38,984 34,750 37,381 32,198

SOURCE Sinclair Broadcast Group

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